

ProductLife  
**research**  
& **innovation**



PLG

# Pave the route **to** **success** for **your** **Innovative** **Products** with PLG

Recognising the dynamic shifts in the Biotech, Pharma and MedTech industries, ProductLife Group has created a dedicated Research and Innovation offering tailored to support the dynamic needs of start-ups and established companies.

We have assembled a network of **domain-related experts in regulatory, market access, IP**, PhD's in biology, chemistry, clinical scientists and software engineers. They have been gathered to **design and implement comprehensive global strategies**.

Further building on our resources, PLG has connected with several associations across Europe, including academic hubs, and has a partnership with EIT Health, allowing us access to **key resources and methodologies** to support more robust validations and seek investor funding on behalf of our clients.

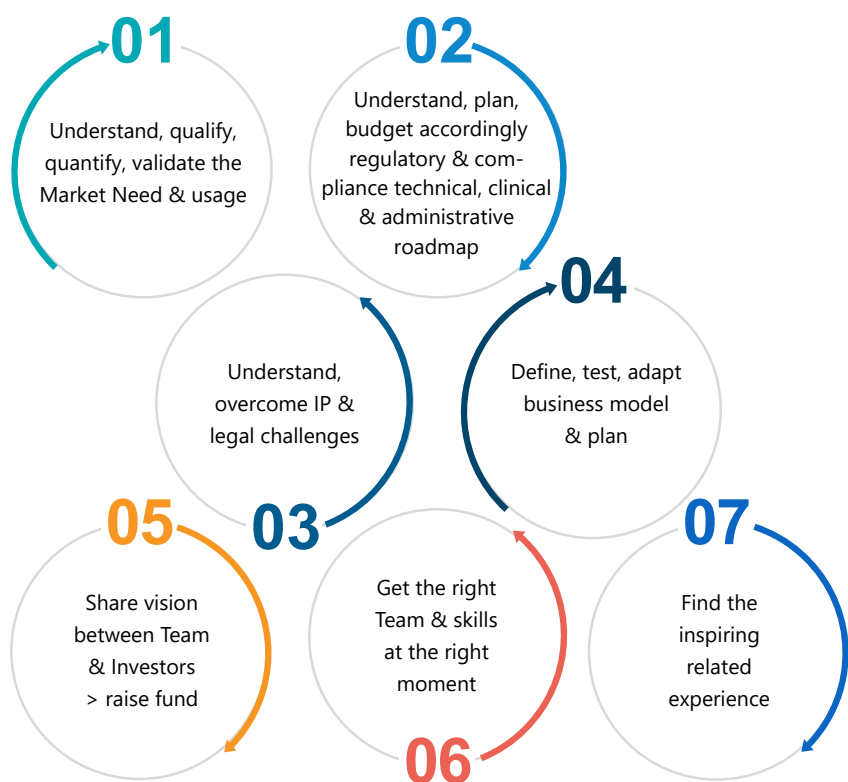
PLG has also enhanced our **human and scientific networks with technological resources**. We have an arsenal of software and AI tools supporting clients with data management and assisting in more complex analytical projects.



## A NUMBER OF CHALLENGES TO OVERCOME

At PLG, we understand that there can be many challenges ahead as a start-up or small business.

Based on our experience, we have identified some of them and there are a few you may not have considered.



# OUR TAILORED SERVICES

## Biotech & Pharma

## MedTech

### Global Strategy

- Regulatory intelligence
- Regulatory Go-To-Market Strategy
- Due diligence of existing modules
- Target Product Profile

- Regulatory: Device qualification & device classification analysis
- Regulatory Go-To-Market Strategy
- Due Diligence of Technical File

### Product Compliance

- CMC Healthchek (TM), CMC writing (ASMF, DMF, CEP, M2.3 & M3)
- Manufacturing & Distribution: GMP Support, CDMO selection & Manufacturing Strategy including TPP

- ISO 13485 Compliance
- ISO 14791 Risk Management
- ISO 62304 SAMD
- Cybersecurity
- AI as a medical device (AIaMD), Ethics for AI

### Product Development

- Scientific Advice Meetings: Management of SAM with targeted regulatory agency
- Pre-Clinical & Clinical Services: Study design, CRO selection, study management, clinical trial application, quality & safety for clinical trials

- Scientific Advice Meetings: Management of SAM with targeted regulatory agency
- Pre-Clinical & Clinical Services: Study design, Lab & CRO selection, Study Management & Clinical Evaluation (MDR) / Performance Evaluation (IVDR)

### Regulatory Affairs & Operations

- Dossier compilation, eCTD publishing & submission
- Submission Management
- Artwork management, Readability Testing & translations

- Notified Body Support: First Conformity Assessment & periodic vigilance support
- Device Registration: MDR/IVDR compliant CE marking
- 510(k) / De Novo / PMA compliant FDA approval

## IT Solutions

- Start-up cloud solutions: ENNOV EDMS, RIMS and ARGUS with HALO PV
- IT quality and compliance: Cloud QMS

## Market Access

- Price & reimbursement analysis and strategy
- Medico-economics studies
- Marketing and commercial: Product promotion



# WHY CHOOSING PLG?



## EXPERTISE

PLG has both deep technical domain and transverse expertise to cover CMC, Quality, Pre-Clinical, Clinical, Regulatory, Market Access and eventually Pharmacovigilance & Safety.

Our experts keep abreast of the ever-evolving regulatory landscape and have years of experience in successfully bringing products to the market.

## NETWORK

Similar to global coverage, PLG's partner network allows us to leverage on many different services, skills sets & professionals. All with the ability to help accelerate your projects: Investor and VC companies, Corporates, KOLs, CROs, CDMOs, Notified Bodies, Health Authorities as well as High-Level experts for niche products.

## R&I APPROACH

We have launched a dedicated R&I department to anticipate regulatory and societal evolutions be at the forefront of technology and regulatory science innovation. We can also work together in collaborative public funded projects.

### Contact us:

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## GEOGRAPHY

PLG's global coverage can support start-up companies in their market(s)'s analysis and selection consistently with their fundraising strategy. With our local experts, we can collect supplementary data for market analysis, pre-clinical and clinical testing, consolidating.

## PROJECT MANAGEMENT

PLG is a combination of technical & managerial expertise. Our project managers have a high degree of technical knowledge. They can coordinate and handle multidisciplinary projects that require regulatory, clinical, business to work together for example. They also have multilingual skills of communication.

## GROWTH

Our clients are usually start-up companies. These companies will grow and as they do, PLG is there to guide this growth. We encourage structural growth with the upgrading of the company's resources to cloud-based solutions. Inherent growth, where PLG can train the company's staff to grow and develop their competencies.